

## Message Text

UNCLASSIFIED

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45

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 RSC-01 /021 W

----- 013540

R 181056Z NOV 74

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 8576

USDOC WASHDC

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 7497

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJ: PRIVATE TRADE OPPORTUNITY

1. 428/05/P0041

2. 111274

3. DR. L.F. WHEELER

4. 428 GERMANY

5. M.D.

6A REPLY TO--

6B LUDWIG GENSMANTEL, MANAGER

6C PHOENIX-ARMATUREN-WERKE BREGEL BMGH

D-6 FRANKFURT/MAIN-REODELHEIM

KIRSCHBAUMWEG 6

7. TELEX/ 0411130

8. TELEPHONE: 0611-780041

9. 101, 112

9A DIRECT SALE, DISTRIBUTION

10. 346112XX HYDRAULIC FLUID, POWER PUMPS, PROCESS PUMPS FOR

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USE IN OIL, PETROCHEMICAL INDUSTRIES.

FIRM FOUNDED 1910, LIMITED LIABILITY COMPANY, ENGINEERING,  
SERVICE AND SALES OFFICES IN KEY CITIES OF WEST GERMANY,  
EXPORTS TO NEIGHBORING EEC AND EFTA COUNTRIES, INDIA, AND  
SOUTH AMERICA. STAFF: 800; ANNUAL SALES ESTIMATED FAR IN  
EXCESS OF TEN MILLION D-MARK. FIRM WANTS RELATIONSHIP WITH  
U.S. MANUFACTURER NOT YET ESTABLISHED IN EUROPE. POST CONSIDERS  
THIS A PROMISING PROSPECT IF ABOVE LISTED SPECIFIC REQUIREMENTS  
ARE MET. FIRM ALSO INTERESTED IN ONE-WAY OR CROSS-LICENSING.  
FIRM EMPHASIZED IT IS INTERESTED ONLY IN POSITIVE RESPONSES  
FROM FULLY QUALIFIED U.S. FIRMS. HARLAN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 NOV 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974FRANKF07497  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740332-0788  
**From:** FRANKFURT  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19741135/aaaabdkk.tel  
**Line Count:** 72  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** WorrelSW  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 23 SEP 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <23 SEP 2002 by chicheje>; APPROVED <12 FEB 2003 by WorrelSW>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BEXP, GE  
**To:** STATE COM  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005